



George Brown College Foundation Executive Director

George Brown College Foundation is located on the traditional territory of the Mississaugas of the Credit First Nation and other Indigenous Peoples who have lived here over time. We are grateful to share this land as treaty people who learn, work, and live in the community with each other.

[George Brown College Foundation](#) is a separately incorporated registered charity that serves as the primary fundraising vehicle for George Brown College (GBC). Founded in 1984, the Foundation's mission is to support GBC and its commitment to excellence in teaching, applied learning, and innovation, as well as access, diversity, and mutual respect. Together with its donors, the Foundation works to ensure that no student is denied a post-secondary education at GBC because of financial constraints. It is within this context that the Foundation seeks a new **Executive Director**—a terrific opportunity for a proven leader to continue impacting the lives of GBC students.

The Executive Director reports directly to the President of the Foundation, interacts frequently with the Foundation's Board of Directors, and collaborates with College leadership to drive and lead philanthropic efforts supporting access to education. *With their business acumen, the incumbent*, connects with the donor community to support student success through scholarships and bursaries and additional initiatives that strengthen the College's ability to offer programs for specific industries and professions, and further positions the GBC Foundation as the "college charity of choice". The incumbent leads a team of fundraising professionals; develops comprehensive business plans to achieve institutional goals; secures financial support to meet ambitious fundraising targets; fosters a vibrant work culture that attracts and retains mission-driven individuals; and, leads fundraising events and oversees external communications.

Qualifications

Among the qualifications being sought in candidates, the incoming leader must have a deep and abiding commitment to advancing reconciliation, equity, diversity, and inclusion in all its forms and must believe, intrinsically, in the importance of leading with curiosity and welcoming ideas that can later be synthesized and turned into possibility. While all candidates are encouraged to apply and, in so doing, share how they see themselves adding value to the George Brown College Foundation environment, the following credentials and/or experiences are seen as possible markers of the candidates most likely to realize success in the role: A) several years' experience in fundraising and in the area of

major gifts; B) a history of cultivating deep and sustaining relationships, and a strong networking and community orientation; C) an entrepreneurial mindset, a strong business acumen with an innovative approach to business and budget planning; D) a strong goal-oriented approach to work delivery, inspirational leadership, and exceptional communications skills; E) knowledge of and/or experience with the local and national philanthropic community; and F) a diploma or degree from a recognized post-secondary institution, or the equivalent combination of credentials and experience.

How to Apply

George Brown College Foundation is dedicated to employment equity and encourages applications from people of all genders, persons with disabilities, racial/visible minorities, and Indigenous peoples; the Foundation is also committed to accommodating applicants with disabilities throughout the hiring process, in accordance with the Accessibility for Ontarians with Disabilities Act (AODA).

George Brown College Foundation is partnering with BIPOC Executive Search to ensure an applicant list that is diverse and is as intersectional as possible. **All interested applicants can send their resume to Helen Mekonen by e-mailing hmekonen@bipocsearch.com, or can apply through the BIPOC Executive Search mobile app.**

We thank everyone for their expression of interest—and are truly appreciative of the time individuals put into applying—but with the limitations of time only those selected for an interview will be contacted.
