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**Full-time Definite Term Lecturer in Business and Entrepreneurship  
Conrad School of Entrepreneurship and Business, Faculty of Engineering, University of  
Waterloo**

The Conrad School of Entrepreneurship and Business (Conrad) at the University of Waterloo invites applications for a full-time Definite Term Lecturer position in Business and Entrepreneurship starting August 1, 2019. The position will involve several important teaching tasks at both the graduate and undergraduate levels as well as significant service and leadership of community building activities. The position is expected to involve the facilitation and coaching of student consulting teams as part of a corporate commercialization practicum and the delivery of course content related to Certified Management Consulting designation eligibility. Other courses may relate to topics like management consulting, sales, family business, negotiations and leadership. Candidates with a PhD in Entrepreneurship, Business or Entrepreneurship education, Innovation Management, Organizational Behaviour, Strategy, General Management or a related cognate discipline, along with relevant industry experience will be considered. Candidates with Masters degrees may be considered where their experience and skill profiles are deemed to merit such consideration. Formal training and experience in education and pedagogy is a significant asset. A CMC designation would also be an asset. Demonstrated comfort in teaching students with a technical orientation is important, and those with successful entrepreneurial, consulting, or senior managerial work experience outside the academy will be viewed especially favourably.

We seek individuals who have demonstrated a passion for teaching and coaching students, as well as an entrepreneurial drive and strong organizational abilities. This position will normally have a teaching load of six one-term courses per year and administrative and service duties as determined by the Director of the Conrad School. Administrative and service duties are expected to principally involve coaching undergraduate student entrepreneurs, organizing and hosting related events to enhance the student experience and Conrad's profile, and more generally participating in the facilitation of the student entrepreneurship community at UW. Teaching tasks will be assigned in all three academic terms. Working on-site and being available to students most work days is expected. An entrepreneurial outlook and interest in active engagement with colleagues and students in the growth and life of Conrad are essential. We seek candidates who will further reinforce Conrad's positive, supportive, proactive, can-do culture.

The salary range for this position at the rank of Lecturer is \$85,000.00 to \$130,000.00. Negotiations beyond this salary range will be considered for exceptionally qualified candidates. Salary range and rank will be commensurate with experience and track record.



This appointment will be for a 3-year definite term. Reappointment at the end of the term is possible. An eventual appointment as a continuing lecturer is possible after six years in definite term appointments.

Located at the heart of Canada's technology hub, one hour west of Toronto and serving over 35,000 full- and part-time students, the University of Waterloo (UW) is among Canada's finest universities. For 26 straight years, UW has ranked as Canada's Most Innovative University. UW stands out among its peers not only for its strong research profile and innovative approaches to education, but also for its uniquely positive and enterprising relationships with business and the world of practice.

Waterloo has been ranked one of the best places in the world for start-ups. The region boasts hundreds of technology-driven enterprises, including offices of Facebook, OpenText, SAS, Square, and Google.

The Conrad School capitalizes on its position at the heart of an innovative university in an outstanding entrepreneurial ecosystem. At the graduate level, Conrad offers a unique Master of Business, Entrepreneurship and Technology (MBET) degree to train those striving to be entrepreneurs and intrapreneurs alike, a Graduate Diploma in Business and Entrepreneurship targeted at Masters students in UW's outstanding Faculty of Engineering and beyond, and an Option and Minor in entrepreneurship available to undergraduates from across UW's six faculties.

Applications will be accepted until March 31, 2019. Three letters of reference will be requested from short-listed applicants. Email curriculum vitae, cover letter, teaching statement, details of work and entrepreneurial experience to Nina Ripley, Administrative Coordinator, Conrad School of Entrepreneurship and Business at [conrad@uwaterloo.ca](mailto:conrad@uwaterloo.ca).

More information about the Conrad School of Entrepreneurship and Business, its activities and its people, can be found on our website: [www.uwaterloo.ca/conrad](http://www.uwaterloo.ca/conrad). Applicants may also be interested in "Three reasons to apply: <https://uwaterloo.ca/faculty-association/why-waterloo>." If you have any questions regarding the position, the application process, assessment process, eligibility, or a request for accommodation during the hiring process, please contact Conrad's Director, Mark Weber. [mark.weber@uwaterloo.ca](mailto:mark.weber@uwaterloo.ca)

The University of Waterloo regards diversity as an integral part of academic excellence and is committed to employment equity and accessibility for all employees. As such, we encourage applications from women, Indigenous (First Nations, Métis and Inuit) peoples, persons with disabilities, members of diverse gender identities, and others who may contribute to the further diversification of ideas. At Waterloo, you will have the opportunity to work across disciplines and collaborate with an international community of scholars and a diverse student body, situated in a rapidly growing community that has been termed a



“hub of innovation”. All qualified candidates are encouraged to apply; however, Canadians and permanent residents will receive priority in the recruitment process.

